



VIEW*S*&VISIONS

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Growing and Giving in the Eastern Panhandle

Daniel M. Ryan, President and CEO
Dan Ryan Builders

Daniel M. Ryan continues his family's legacy of homebuilding as owner and president of Dan Ryan Builders. Born in Pittsburgh, Pennsylvania, he was seven years old when his father moved the family to Columbia, Maryland. Ryan's uncle successfully founded one of the East Coast's largest and most financially successful volume-homebuilding companies. His father, Jim, repeated the formula for success in Columbia, Maryland, where he founded his own Top 10 national homebuilding company.

Having been born into a strong family tradition of quality homebuilding, it was natural for Ryan to pursue his own dream of homebuilding after graduating from James Madison University. Working with his father in various capacities, he held many roles including sales management, production and division coordinator. In 1990, he started his own legacy with Dan Ryan Builders and began building homes.

Today, Dan Ryan Builders is among the Top 15 private homebuilders in the nation, serving six states and 10 metropolitan areas. In 2015, Ryan was honored with the Hearthstone BUILDER Humanitarian Award.

If you live in the Eastern Panhandle, I hope you are familiar with Dan Ryan Builders. More than 25 years ago, I founded Dan Ryan Builders and, shortly thereafter, started constructing homes in this part of West Virginia. During the years, I, along with numerous Dan Ryan Builders' employees, have experienced "the power and the promise of the Eastern Panhandle" firsthand. The growth potential and high quality of life is what first attracted us to the area. Our mission, "Creating the best value in home ownership," was then, and is still today, one of our core values.

Easy commuting to area employment centers, lower taxes and more buying power are all contributing factors for why thousands of families have fulfilled their dream of a new home, simply by crossing the borders from neighboring Virginia or Maryland into West Virginia. The Eastern Panhandle region is also rich with historical, cultural and recreational activities: walk a historic battlefield, visit a



quaint downtown, hike a mountain, ride in a hot air balloon or go whitewater rafting. All are easy to do in the Panhandle.

I have met many of our Dan Ryan Builders' homeowners. The "power and promise of the Panhandle" is really relevant for one of those families. They were ready to own and had been looking in Frederick, Maryland. They just couldn't afford it, and they almost renewed their lease and gave up on their dream. Our sales consultant took them from Frederick to a



The Biltmore Model located in a Dan Ryan Builders' estate home community in Shepherdstown

beautiful, picturesque neighborhood in Charles Town, West Virginia – less than 30 miles away. Today, they own a gorgeous single-family home with a generous yard and plenty of room for everyone. As I think about those folks, it gives me a really great feeling – knowing that because we build homes in the Eastern Panhandle, dreams really do come true. This isn't a unique story and the path to homeownership in the Panhandle is full of such promise for many families. I'm proud that Dan Ryan Builders helps play a large role in fueling the area's "power and the promise of the Eastern Panhandle." Developing land and bringing new homeowners to the area entices businesses to open, which provides more conveniences and jobs. We provide work for local contractors and suppliers, and we support infrastructure for homeowners to put down roots, start families, attend schools, contribute to society, patronize local businesses and pay taxes.

Another core value we bring to the Panhandle is one of "giving back." We support charities, schools and organizations in the areas where we build. We don't just build communities, we are part of the communities in which we build. Dan Ryan Builders has been privileged to give back to the region that's given so much to us. In 2005, we created the Housing Action Fund with the Eastern West Virginia Community Foundation, supporting charities that address homelessness in Jefferson, Berkeley and Morgan Counties. In 2012, Dan Ryan Builders contributed \$30,000 to support Hospice of the Panhandle's "Building the Dream" capital campaign. In spring 2014, we partnered with Habitat for Humanity of the Eastern Panhandle to build the Goode family a new home in Martinsburg. Through Little League teams, United Way, Shenandoah Women's Center and many other charities, Dan Ryan Builders has contributed time, money and manpower



Habitat for Humanity of the Eastern Panhandle and Dan Ryan Builders partnered to construct a home for a family of six in Martinsburg. Joe and Wanda Goode and their four sons, Josh, Joe-Joe, Terrel and Tyron, signed a partnership with Habitat for Humanity of the Eastern Panhandle in March.



The Dan Ryan Builders and Habitat for Humanity Blitz Build

to give back and partner with the community of hard-working families that are the true lifeblood of the Panhandle.

wonderful area and we all look forward to continuing to be part of the unique promise of this region. ❧

The Eastern Panhandle holds a special place in my heart and so does its future. Our sales and production teams in the Panhandle are some of the best in the industry and more than 30 of them live and raise their families here. They share my great pride in growing this